## ORBIS SICAV JAPAN EQUITY FUND YEN & EURO CLASSES FACT SHEET AT 28 FEBRUARY 2011



The Fund remains fully invested in Japanese equities. It aims to earn higher returns than the Japanese stockmarket and has a benchmark of the TOPIX Index, including income measured in Japanese yen or hedged into euro. This Fund offers an investment in Japanese equities through the following classes: Orbis Japan Equity (Yen)\* is fully exposed to the Japanese yen. Orbis Japan Equity (Euro) hedges its currency exposure into euro.

	Yen Class	Euro Class
ce	¥2,330	€15.86
e	¥205 billion	€56 million
Rate	¥/\$ 81.77	\$/€ 1.3801
nimum	\$50,000	
ad	None	
aling	Weekly (Thursday)	
5	0.5%-2.5% performance base	

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€15	.86
€56	million
\$/€	1.3801

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## Independent Ratings Standard & Poor's AAA **OBSR AA** PORTFOLIO TRACK RECORD Commentary Value of ¥1,000 invested at inception on 1 January 1998 (dividends relinv Many investors are bearish on domestically-oriented Japanese shares, but Orbis Japan Equity (Yen) TOPIX Index Avg Japan Equity Fund\*\*\* 4000 your Fund retains its preference for these companies. That is not to say we are 3500 necessarily more bullish about the local economy than anyone else. Rather, 3000 our fundamental research has simply uncovered a number of attractively 2500 ¥2.330 priced, well-run Japanese companies with a domestic focus that have a proven 2250 2000 ability to grow even in tough times. Rakuten is a good example. Essentially <sup>7</sup>alue (Yen) 1750 an online shopping mall, Rakuten's revenue has grown at a 17% annualised 1500 rate over the past three years as Japan's e-commerce market has continued 1250 to develop. We believe Rakuten's operating margins are sustainable and it ¥949 is encouraging that the company has not needed to issue additional shares to finance its growth. At only a modest valuation premium to the Japanese market, Rakuten's current share price does not reflect our assessment of the 600 intrinsic value of the business and its long-term growth potential. 98 99 00 01 02 03 04 05 06 07 08 00 Fund Information Value of €10 invested at inception on 1 January 2003 (dividends reinvested) Sector Allocation Orbis Japan Equity (Euro) TOPIX hedged into euro % of TOPIX % of Fund Consumer Non-Durables 33 18 26 30 Financials 15 24 Cyclicals 19 41 22 Information and Communications 18 5 Technology 0 16 20 Utilities 18 /alue (Euro) 100 Total 100 £15 86 16 €15.19 Top 10 Holdings % % Rakuten 8.6 Sundrug 4.9 Dai-ichi Mutual Life Insurance 8.6 SBI Holdings 4.4 Nippon Television Network Sumitomo Mitsui Fin. 6.5 4.1 INPEX 5.6 Nomura Research Institute 3.9 T&D Holdings 49 NTT Urban Development 3.4 Total 54.9 04 05 06 07 08 09 10 Performance in class currency (net of fees) **Ranking** within Japan equity fund peer group\*\* TOPIX hedged % Returns TOPIX Quartile Orbis Avg Japan Orbis 180 Annualised Japan (Yen) Index Equity Fund\*\* Ranking Japan (Euro) into euro Orbis Japan (Yen) OTOPIX Since Inception (1 Jan 1998) 160 6.6 (0.4)(0.8)1 Since Inception (1 Jan 2003) 5.8 5.3 140 Нaf Latest 10 years 2.9 (1.3)(2.7)1 120 25% Latest 5 years (6.2)(9.1)(10.7)(6.5)(7.1)% Cumulative return 9 1 100 Latest 3 years (3.4)(8.7)(8.9)1 (5.5)(7.4)80 Latest year 8.3 8.5 10.4 2 7.5 8.9 60 50% Calendar year 2010 12 1.0 22 0.2 1.3 40 spuri Not annualised 20 Year to date 79 59 5.7 8.0 6.0 Half 0 7.3 Latest month 4.6 7.3 4.6 Bottom . 75% (20)Risk Measures (Since inception, n onth end prices) (40) Maximum drawdown 52% 56% 64% Annualised monthly volatility 19.2% 18.1% 20.7% (60)Beta vs TOPIX 95% 0.9 1.0 1.0 (80) -10 Years 5 Years Inception 3 Years 1 Yea Tracking error 11.0% 0.0% 7.6% The Orbis Japan Equity (Euro) is a fund of Orbis SICAV, a UCITS III compliant Luxembourg fund, which is the only Orbis Investment company admitted for public marketing in Luxembourg. Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a ¥1,000 and €10 investment, using NAV-NAV prices, with income distributions reinvested Performance is quoted in yen and euro currency terms. A prospectus is available on request from Allan Gray Unit Trust Management Limited. Certain capitalised terms are defined in the Prospectus. Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness. \*Prior to 29 November 2002 this Fund was a British Virgin Islands investment company, Orbis Japan Equity (Yen) Fund Limited. \*\*Sector Áverage Fund – Data Source © 2011 Morningstar, Inc. All Rights Reserved. Such information (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. \*\*\*The latest Morningstar data for 17 February 2011 has been extended to reflect the move in the TOPIX through 28 February 2011 for periods greater than one month. Returns for shorter periods are not shown as high price volatility and late fund reporting may cause them to be significantly restated. Ratings descriptions are available from www.fundsinsights.com and www.obsrglobalfundratings.com. TOPIX Total Return Index data source is Tokyo Stock Exchange. The value of shares of the Fund may go down as well as up and past performance is not necessarily a guide to the future. When making an investment in the Funds, an investor's capital is at risk. The Orbis Global Equity Strategy and Optimal Strategy are now accepting subscriptions from qualified new investors. The Orbis Leveraged Funds remain closed to all new investments and the Orbis Asia ex-Japan Equity Fund is open to existing Orbis investors only. The Japan Equity Strategy remains open to existing and new investors. For more details, please visit our website. Orbis Investment Management (B.V.I.) Limited (Licensed to conduct investment busin ss by the Bermuda Monetary Authority, Contact: clientservice@orbisfunds.com Telephone: +1 (441) 296 3000 www.allangray.co.za